

#### International Civil Aviation Organization

## FINAL REVIEW OF THE CRV TENDER PACKAGE

Bangkok, Thailand, 21 – 22 July 2015

### **Agenda Item 2:** Review and adoption of the tender package

#### FINAL REVIEW OF THE CRV TENDER PACKAGE

(Presented by the Secretariat)

#### **SUMMARY**

This paper introduces the tender package that has to be reviewed before its publication on the ICAO e-procurement platform.

#### 1. Introduction

- 1.1 A tender package has been developed by the CRV Task Force to procure network services.
- 1.2 This paper introduces the tender package that has to be reviewed before its publication on the ICAO e-procurement platform.

## 2. Discussion

- 2.1 The tender package delivered by Task 37-c Make user Requirements was commented by APAC States in June 2015 and consolidated by Task 44a- Review the technical specifications composed of CRV Chair, ICAO RO CNS Officer and ICAO TCB expert from 29 June to 10 July 2015.
- 2.2 The tender package consists of:
  - Attachment I Instructions to Tenderers
    - o Annex a Supplier Eligibility Declaration
    - o Annex b- Price Schedule
    - o Annex c- Study case for the purpose of financial comparison of proposals
    - o Annex d- Safety requirements schedule
    - o Annex e- Data Flow & Restriction Matrix schedule
    - O Annex f CRV Individual Service Contract template
  - Attachment II Terms Of Reference (TOR)
    - Annex a CRV CONOPs
    - o Annex b Matrix of Flows for CRV services
    - o Annex c Mapping of services for quality management

- o Annex d SLA and penalty table
- o Annex e CRV IRS Core Services
- o Annex f Optional Voice and Data Gateway Service
- Attachment III TERMS AND CONDITIONS
- Attachment III ICAO TERMS AND CONDITIONS
- 2.3 The Attachment I Annex c- Study case for the purpose of financial comparison of proposals will be used to compare the different financial proposals from the bidders as a one-to-one comparison would not be feasible and moreover would not constitute a relevant assessment of the total cost of services over 10 years. While the scenario developed over the 10 years of procurement is not the planned implementation scenario and a caveat is done to the bidders that such a scenario does not constitute a purchase order, it was built to be representative enough and use many combinations of Prices from the Price Schedule, including most optional services. It has to be filled in by the Tenderers with the prices extracted from the Price Schedule. Besides it serves the purpose to allocate a higher weight in the global CRV cost to the States/Administrations with poor terrestrial connectivity, in accordance with the cost-benefit analysis. A total weighted cost is calculated that will be used in the evaluation process to compare the financial proposals. Lastly the study case will be used by the Tenderers to demonstrate their capability to build a high level planning and mobilize adequate resources to implement CRV.
- 2.4 The Attachment I Annex f CRV Individual Service Contract template is proposed as an annex during the procurement process but will become the main piece of the contract once signed by States/Administrations.
- 2.5 Attachment III TERMS AND CONDITIONS will be used when an APAC State/Administration procures the services, which is the intended standard process. Attachment III ICAO TERMS AND CONDITIONS may be used if ICAO TCB procures the services on behalf of a State/Administration.
- 2.6 The tender package is available here for final comments by CRV Pioneer States (secured access):

https://portal.icao.int/CRV/2%20CRV%20project%20Tasks%20with%20deliverables/2-4%20User%20requirements%20and%20Safety%20Preliminary%20Analysis/Final%20review%20of%20the%20tender%20package%2021-22%20July%2015/Tender%20package%20to%20be%20reviewed

2.7 Once the comments submitted by CRV Pioneer States on the tender package will be addressed, the meeting would propose the following draft decision for adoption by the CNS SG/19:

# Draft Decision $\frac{x}{x}$ - Publication of CRV tender package

That, considering the satisfactory final review conducted by the CRV Pioneer States, the CRV tender package be published on ICAO e-procurement platform at the earliest.

## 3. Action by the Meeting

- 3.1 The meeting is invited to:
  - a) note the information contained in this paper; and
  - b) review and close the comments submitted by CRV Pioneer States on the tender package
  - c) discuss the draft decision developed in the paragraph 0 and proposed for adoption by the CNS SG/19
  - d) discuss any other relevant matters as appropriate.

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